

### **About Genevos**

### Marine hydrogen power solutions

### **MISSION**

Pioneering plug & play marine hydrogen power solutions to enable clean and resilient mobility on our oceans.

### HERITAGE

Genevos was founded in 2018 as a spin-off company from 'OceansLab – Cleantech Accelerator', a record-breaking zero-emission offshore sailing project that innovates and demonstrates low-carbon technologies in the maritime sector.

### **ACTIVITY**

Genevos engineers, certifies and produces plug-and-play Hydrogen Power Modules (HPM) offering scalable power solutions up to multi-MW scale.

Genevos goes further to support the energy transition for clients through the provision of engineering services and energy optimisation through an advanced power management system.





## **Hydrogen Power Module 'HPM'**

### The plug & play power solution for marine

Decarbonising vessels through auxiliary, primary or hybrid integration

This scalable solution can be applied across the maritime sector from small to large vessels including yachts, ferries, service vessels, inland transport and shipping.

### **FEATURES**

- Zero emissions no vibration and low noise
- Practical compact and low weight
- Stackable to high power
- **Modular** enabling high redundancy
- Marinised protection against humidity & salinity
- Durable resistant graphite plate technology
- Certified for use on commercial vessels
- Plug & play fully integrated balance of plant
- **Efficiency** through adaptive power management















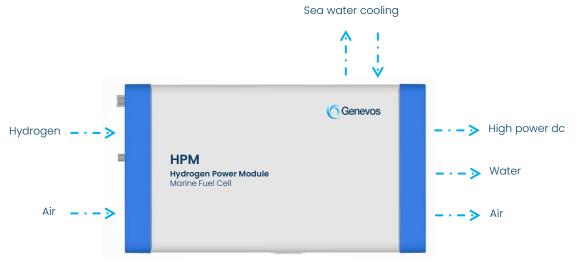


## **Drop-in Fuel Cell Solution**

### Genevos' plug & play marine power solution

### COMPONENTS/SYSTEMS INTEGRATED

- Hydrogenics graphite PEM fuel cell stack
- Air filtration and compression
- Cooling system with heat exchanger
- DC-DC converter
- Energy Management System
- Safety monitoring system
- User interface & data logger



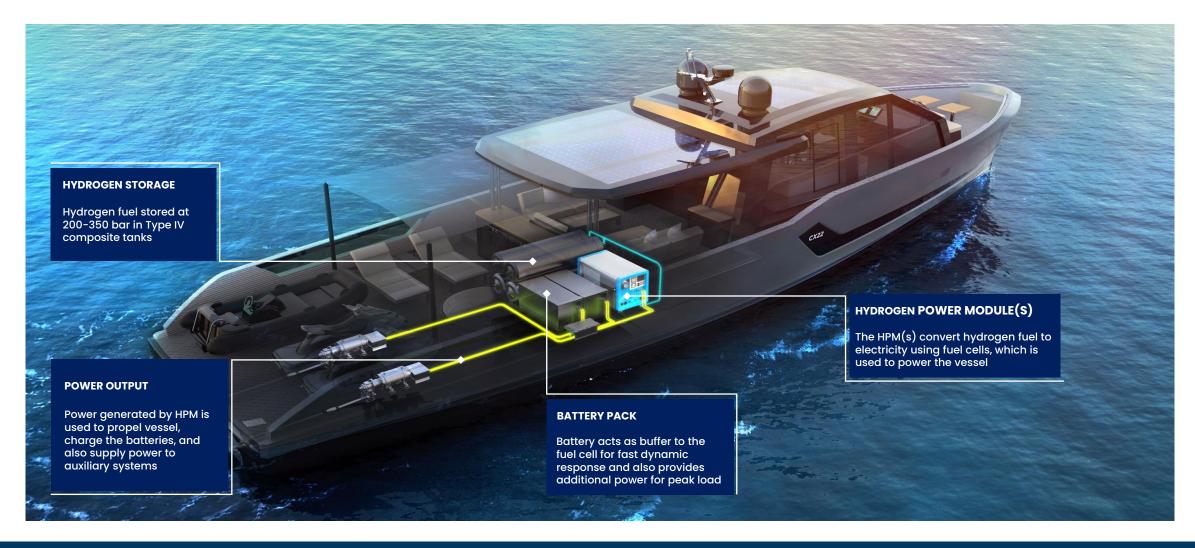




# **Hydrogen-Electric System**



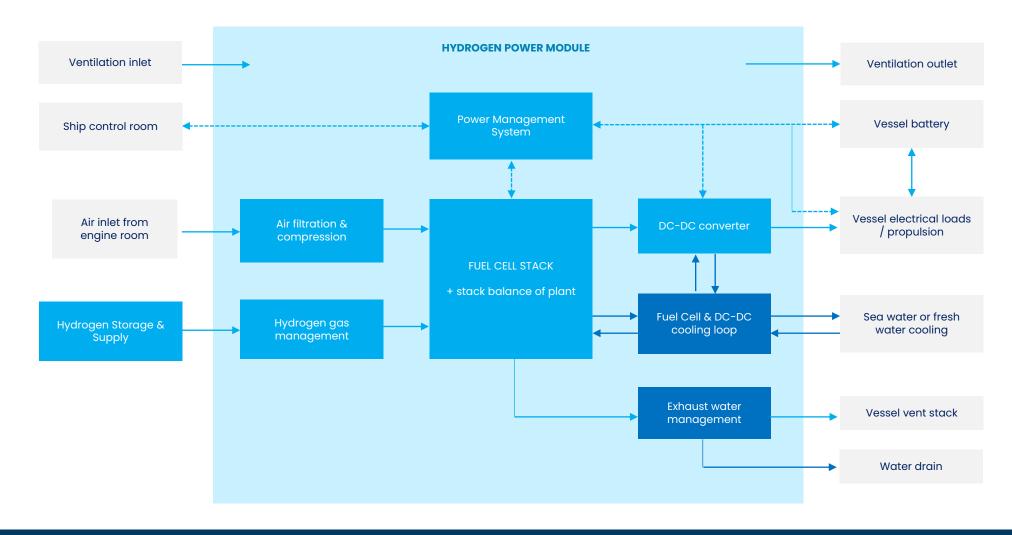




## **HPM - Scope of Supply**

The complete "H2-Pack"





## **Scalable Power Solutions**

### Modularity to enable power systems tailored specifically to vessel

### **HPM FAMILY**

Genevos offers power modules from 40 kW to 80 kW to meet exact power requirements of a wide range of vessels.

80 kW modules can be stacked to provide power solutions up to MW scale.



### **HIGH POWER SYSTEMS**

- Fully-integrated, independent modules for high redundancy
- Optimised durability through advanced system control
- Optimised fuel cell efficiency through advanced system control



## **HPM Technical Specifications**

### A compact and low weight solution designed for vessels

TECHNICAL DATA	HPM-40	НРМ-80			
Continuous Peak Power (BOL)	40 kW	80 kW			
Rated Power (EOL)	35 kW	70 kW			
Output Voltage (Controllable)	250 - 900 V <sub>dc</sub>	400 - 900 V <sub>dc</sub>			
Weight	200 kg	330 kg			
Peak Efficiency	54 %	54 %			
Dimensions (L x W x H)	140 x 80 x 50 cm	140 x 80 x 80 cm			
Communication	CAN bus				
FC Stack Estimated Lifetime	> 20,000 hrs				
Fuel	Gaseous Hydrogen ISO14687-2				
Ambient Air Temperature Operation	-25 to 45°C				
Environmental Rating	IP54 - IP56				





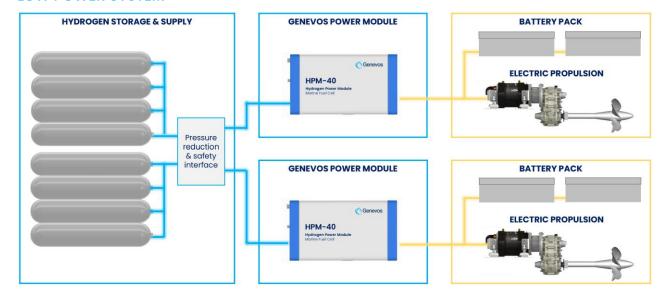
## **Low Power Applications**

Water taxis and pleasure craft: 40 kW - 80 kW vessels

### HPM-40



### **LOW POWER SYSTEM**









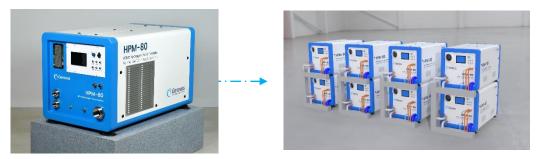
VESSEL EXAMPLES



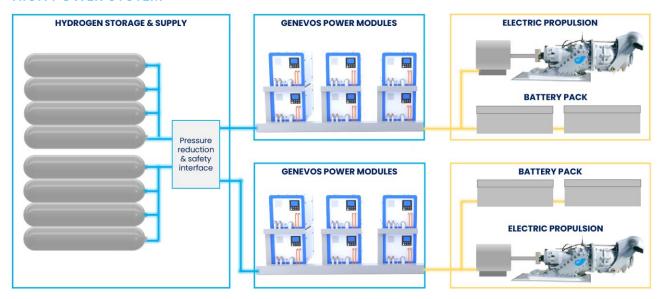
# **High Power Applications**

Commercial marine applications: 80 kW - 1 MW vessels

### HPM-80



### **HIGH POWER SYSTEM**









**VESSEL EXAMPLES** 

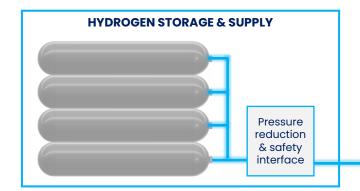


## **Compatibility with Future E-Fuels**

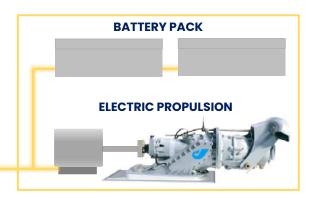


Modularity enables compatibility with liquid e-fuels for future retrofits or new vessels

### **COMPRESSED HYDROGEN**



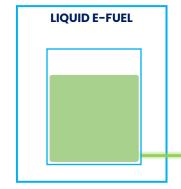




### **FUELS**

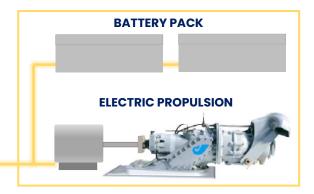
- Green hydrogen
- Blue hydrogen

### **HYDROGEN E-FUELS**









### **FUTURE FUELS**

- Methanol
- Liquid hydrogen
- LOHC
- **Ammonia**

## **HPM Benefits**

### Accelerating the clean power transition



### **ADVANCED**

- Hydrogenics (Cummins) graphite stack technology, world-leaders in hydrogen fuel cells
- Marinised resistant to saline environment

### **EFFICIENT**

- Up to 55% net fuel efficiency twice that of a diesel genset
- Advanced energy management optimising fuel efficiency
- 4 6 times lighter than batteries

### **ENVIRONMENTAL**

- Zero emissions: No CO<sub>2</sub>, NO<sub>x</sub> or SO<sub>x</sub>
- No vibration, low noise
- High recyclability (>90%)

### PRACTICAL 'PLUG & PLAY'

- Rapid refuelling
- Low maintenance
- Modular multiple units to attain required power
- Fully integrated system for practical installation



# **Technology Comparison**



### A scalable cost-effective zero-emissions solution for marine

Comparison of different powertrain technologies, based on a 30 kW marine propulsion system with a 12 hour range.

	LIFETIME (YRS.)	EFFICIENCY	REFUELLING TIME	WEIGHT (GENERATOR + FUEL)	EQUIPMENT COST	COST OF OWNERSHIP (5 YRS.)	TOTAL VOLUME
HYDROGEN	15 - 20		15 mins	-			=-
BATTERY	5 - 10		5 - 10 hrs			•	==
DIESEL	15 - 20	-	15 mins	-	-		-

The Genevos HPM is around 1/3 of the weight of a typical diesel generator

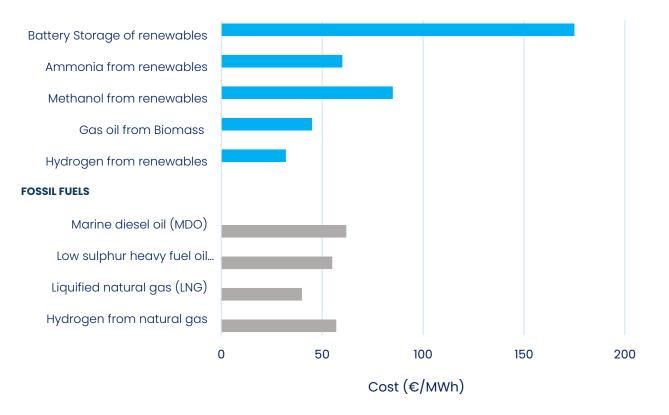
## Hydrogen - A Vital Future Fuel for Marine



Incentivising global H2 infrastructure to access clean hydrogen

### PROJECTED FUEL COSTS - 2030 ^

#### **RENEWABLE FUELS**



### **PROFITABLE**

- Payback after 6 years with over 20% of savings after 10 years in operation relative to diesel system
- Cost of equipment is 50% less than all-lithium battery system for 20 hr system range









^ Source: Zero-Emission Vessels - Transition Pathways 2019

## **Engineering for Efficiency**

### System sizing, installation design, power management

Genevos offers engineering services for clients exploring and applying HPM solutions through the provision of in-house simulation tools and expertise in power management, control, and hydrogen.

Following installation of the HPM system, Genevos provides support services for efficiency and performance optimisation, along with an annual service package.

### SERVICES OFFERED - THE COMPLETE PACK

### Offsite

- Preliminary sizing studies based on vessel operational profile
- Hydrogen system integration design
- Safety & risk assessment

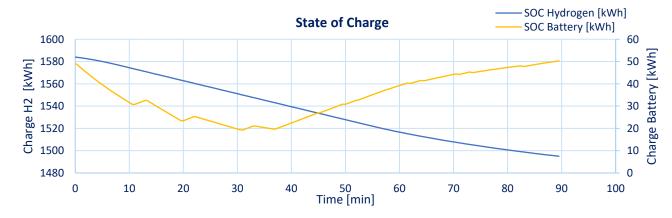
### **Onsite**

- Commissioning support
- System installation

### **After-Sales**

- Cloud connectivity & remote monitoring
- Power Management System (PMS) upgrades and performance optimisation
- Annual Service Package









### **Recent Awards**

### Accelerating the clean hydrogen transition

Genevos' award-winning and drop-in marine fuel cell revolutionises maritime power by offering an environmentally friendly solution with high scalability and redundancy.













### Hydrogen Breakthrough of the Year Award



### Monaco Price for Innovation in Hydrogen & Transportation



## **Partners & Associations**

### **Collaborating for the clean transition**



**GREEN HYDROGEN** 









**PROJECT** 





### **NETWORKS**

















R&D

Imperial College London

















## **Contact Us**

### Find out more about how to decarbonise your vessel or fleet



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Innovating zero emission power solutions to enable clean and resilient mobility on our oceans



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